# STATE TELEPESTICATE Data and D

1117

Your source for composite Gimmental buils that are bred for:

Docility

## Sorenson Ranch



Average Actual Birth Weight: 80 lbs. Average Adjusted 205: 756 lbs.



BDV GB Ignife 173F - ASA# 3553934



Tchama Tahoc B767 - ASA# 3396482

LBS Contractor C17 - ASA# 3364850



 K-LER Franchise 804F - ASA# 3430423
 KECH Mr. 875 - ASA# 3836635
 Colorado Bridle Bil E752 - ASA# 3271382

Join Us: March 4, 2024

Selling: 42 SimAngus Bulls 45 Commercial Open Heifers

1 pm - Siffing Bull Auction, Williston, ND Free Feeding - Free Delivery within 500 miles Free feeding and delivery offered from sale day to when bull(s) are delivered. Bulls will be fed free of charge, guaranteed semen tested, and delivered by approximately June 1st.

Additional Reference Sires:

Bridle Bit GPS H078 - ASA# 3724830 OMF Epic E27 - ASA# 3317371 KBHR Honor H060 - ASA# 3789447 Hart 223J - ASA# 3896428



Loren Sorenson: (701) 641-1140 or (701) 694-2627 Grenora, ND • e-mail: lsorenson2627@gmail.com Check us ouf on Facebook: Sorenson Ranch





#### www.NorthDakotaSimmental.com

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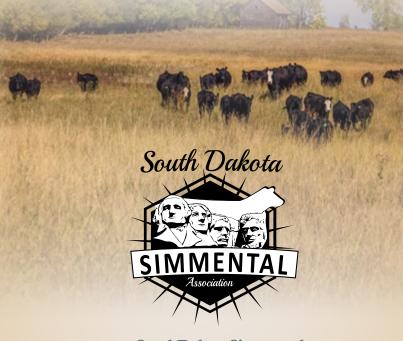
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#### www.SouthDakotaSimmental.com

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Editor	Tamra Heins, New Salem, ND
(701) 391-64	31 · tamra@strategicconcepts.biz

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November, 2024	Oct. 15, 2024

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**About the Cover:** Photo captured by Terry Ellingson of Ellingson Simmentals, Dahlen, ND

## PAWJUAN PABLO 121J GRAND CHAMPION SIMMENTAL BULL AT FARMFAIR INTERNATIONAL

0

## 

## WHEATLAND DIMENSIONA 1147J NATIONAL CHAMPION SIMMENTAL BULL AT BRANDON AG EX





0 0

Vernon, Denise, Riley & Cody-Ray Lafrentz Box 118, Beinfait, SK SOC 0M0 C: 306-421-2297 Riley: 306-461-8200 Cody-Ray: 620-960-9831



Shane, Alaina, Mckenna & Kaden Michelson C: 403-363-9973

Heins Gight ...

#### By Tamra Heins, Editor

Welcome to our February issue. The Bull Sale season is in full swing and so far, prices are looking good and optimism is high that prices will continue to be positive.

Our ability to gather information is also at an all-time high. I hope you enjoyed the podcast series and found new ways to gather information and maybe found some entertainment a long the way.

The February issue is our final issue for the season. I truly appreciate everyone who invests their marketing dollars with us. I know that marketing costs continue to rise for everyone and the fact you trust us to reach your customers is appreciated.

During our off-season check out our SD SimmenTeller & ND Simmental Scene Facebook page for sale updates and information provided by both state associations. We are always looking for content for both social media and print media, feel free to share your ideas.

The November issue will be here before you know it. Until then, good luck with all your upcoming seasons of calving, ai'ing, planting, haying, harvest and weaning. Then, God willing, we will do it all over again.

In the meantime, don't forget to Enjoy the Day!



SIMMENTELLER SIMMENTAL SCENE



## 4th Annual Production Sale





#### MADER WALK THIS WAY Sire of \$280,000 Walk the Line. Four of his sons are selling on February 17th.



Sired by OMF Epic E27 will be on this year's production sale.





Jumbo was the 2nd high selling bull at the 2020 Musgrave Bull Sale to Styles Angus. Jumbo is powerfully thick and square made, a style machine. 4 progeny and 4 half sibs sell.



The \$11,000 2022 high selling bull at the Solsaa Angus production sale going to Gilliland Livestock, CA. First progeny sells as Lot 3, as well as 8 half sibs like him.

MIKE THYEN 605-520-0575 ERIC SOLSAA 605-237-0984

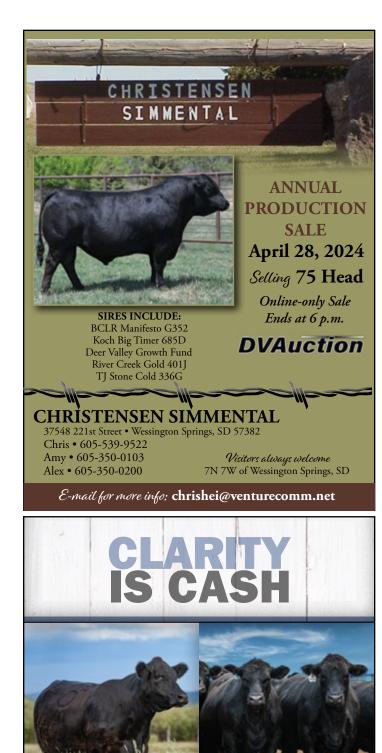
## FEBRUARY 17, 2024

9:00-1:00.....VIEWING OF BULLS 11:00-1:00.....COMPLIMENTARY LUNCH 1:00.....LIVE AUCTION

> 45142 183RD STREET (3.5 MILES WEST OF KONES KORNER) HAYTI, SOUTH DAKOTA









ASA Board members pictured, L to R, are Mark Smith, Chad Cook, Victor Guerra, Greg Walthall, Tim Clark, Chris Ivie and Doug Parke

## 56TH ANNUAL MEMBERSHIP MEETING 2024

#### ASA CHAIRMAN ANNOUNCED AT ANNUAL MEETING

Doug Parke of Paris, KY, and 2023 ASA Chairman, passed the gavel to Chris Ivie during the 2024 Annual Meeting on January 2. Chris Ivie of Summertown, TN, will serve as the 2024 ASA Chairman. Congratulations, Chris, and thanks to Doug for his service and dedication to ASA's membership.

Highlights from the 56th Annual Membership Meeting ASA's Annual Membership Meeting held on January 2 summarized the ASA Board of Trustees' work in 2023. To learn about the meeting's highlights, see below:

• Annual reports summarizing work done by the Activities & Events, Breed Improvement, Finance, Growth & Development, Policy & Procedures, and Simbrah committees, and the ASA Publication and American Simmental-Simbrah Foundation boards were given. To read the annual reports, click here.

• The newly elected trustees Mark Smith (Eastern Region) and Greg Walthall (South Central Region), were installed. Trustees elected to their second terms, including Chris Ivie (Eastern Region), Tim Clark (North Central Region), Victor Guerra (South Central Region), and Chad Cook (Western Region), were also recognized.

- The 2024 Executive Committee was announced as: 2024 Chairman - Chris Ivie
   Vice Chairman - Victor Guerra
   Treasurer - Scott Trennepohl
   Executive Position #1 - Chad Cook
   Executive Position #2 - Ryan Thorson
- Retiring trustees Barry Wesner (Eastern Region) and Brandon Callis (South Central Region) were recognized for their time on the ASA board.

The American Simmental Association would like to congratulate the newly elected trustees and those taking new leadership positions, and thank Barry Wesner and Brandon Callis for their time and service to ASA's membership.

Today's industry pays big for heavy fat steers, but your pocketbook demands smaller cows. What to d The answer is clear, dependable data and the courage to bypass traditional straightbreeding.

enced cows are an average 74 lb. lighte

e, packers pay \$20 to \$34 more for SimAngus nental-sired steers than English-sired calves! e efficient cows and high-performance calve ne proof is in the data – and the cash.

STAND STRONG

406-587-4531 • simmental.org

MORE PER

LIGHTER COWS



With over 50 years of experience raising Simmental genetics, we have pinpointed the traits that increase our customers' profit margin.

The balance of hybrid vigor, calving ease, fleshing ability and fertility complement and enhance any cow herd to produce calves that excel through all stages.



#4213933 | Sire: ROCKIN H CAPTIVATE J75 Purebred Simmental | API: 156.4 · TI: 90.2 BW: 73 · 205 WT: 731 ET



#4213977 | Sire: ROCKIN H CAPTIVATE J75 Purebred Simmental | API: 146.3 · TI: 97.8 BW: 86 · 205 WT: 831



#4214062 | Sire: MR SR MIC DROP G1534 Purebred Simmental | API: 135.2 · TI: 85.1 BW: 83 · 205 WT: 801



#4213950 | Sire: GW HILGER ONE 454H 5/8 SM 9/32 AR 3/32 AN | API: 154.5 · TI: 94.7 BW: 86 · 205 WT: 796





Bred Heifer

#4085701 | Sire: HOOK'S DELEGATE 64D 3/4 SM 7/32 AR 1/32 AN | API: 140.8 · TI: 83.5 Service Sire: Redhill Burley 99J



Annual Production Sale



Request

Tuesday, February 27, 2024New Location!Sale: 2 p.m. CST · At the Ranch35 Yearling Bulls · 4 2-Year-Old Bulls · 25 Bred Heifers



Justin and Carrie Deckert: (701) 943-2477 Jaxon Deckert: (701) 425-5882 24952 392nd St NE · Arena, ND 58494 dsrcows@bektel.com





EPDs as of 1-23-24

ANNUAL BULL SALE Saturday, March 2, 2024

at the ranch, Carievale, SK

### **180 Bulls Sell**

- All bulls born, bred and developed right here at MRL
- Large sire groups 1/2 and 3/4 brothers Pens full of uniform bulls in every category
- Sight Unseen Buyer's Program (Can't make it sale day, give us a call. Almost 25% of our bulls sell sight unseen. Many repeat customers year after year.)
- Semen evaluated and guaranteed
- Free delivery to Dunseith or North Portal Ports of Entry and we cover all health costs
- Only 12 miles north of Sherwood, N.D., jump in the car and come have a look
- Internet Bidding DVAuction or Dlars.
- Sound rugged bulls developed on a high roughage ration (Born, bred and fed to work and stay working)
- Extra Age bulls ready to cover some ground 50 May/ June coming two year olds and January/February born yearlings

#### McMillen Ranching Ltd. • Carievale, SK

Lee: 306-928-4820 C: 306-483-8067 Dave: C: 306-483-8660 Jim: 306-928-4636 C: 306-483-7986 Sale Barn: 306-928-2011 F: 306-928-2027 • E: mrl@sasktel.net www.mrlranch.com

#### For cataloges, videos or more info. please contact us View Catalog at www.mrlranch.com

Thank you to our U.S. customers. Each and every year for the past 20+ y ears, almost 1/3 of our bulls sell to top cattlemen in the Northern States. Hundreds of bulls and dozens of the top ranches year in and year out! Come see for your self what keeps them coming back year after year.

#### **Representing 60 Red Simmental Bulls**









#### **Representing 60 Black Simmental Bulls**









#### **Representing 60 Red and Black Angus Bulls**





#### Representing 60 May-Born Coming Two-Year-Old Bulls







#### The genetics worth waiting jor!

Keller Broken Heart Ranch

## Thursday, March 7, 2024 1:00 p.m., At the Ranch, Mandan, ND SELLING 200 HEAD

120 High-Performance Red & Black Simmental & SimAngus<sup>™</sup> Bulls and 80 Red & Black Simmental & SimAngus<sup>™</sup> Heifers



KBHR L025 - Reg# (4225701) - PB SM - Homo Polled WS JAM-PACKED 88J x KBHR J116 MS RED VELOUR CE 15.5 BW -3.4 WW 74.1 YW 110.2 MCE 9.3 M 23.3 MWW 60.2 API 182.1 TI 96.3



KBHR L086 - Reg# (4225762) - PB SM - Homo Black - Homo Polled LBRS GENESIS G69 x BAR CK MS X38 106Z CE 14.7 BW -1.3 WW 81.0 YW 119.9 MCE 9.8 M 24.9 MWW 65.3 API 196.6 TI 104.2



KBHR L108 - Reg# (4225784) - PB SM - Homo Black - Homo Polled KBHR HONOR H060 x KBHR DEBUTANTE H113 CE 18.2 BW -2.9 WW 83.8 YW 135.9 MCE 11.3 M 27.9 MWW 69.8 API 199.7 TI 105.7



KBHR L033 - Reg# (4225709) - PB SM - Homo Black - Homo Polled GIBBS 9114G ESSENTIAL x WS MISS SUGAR C4 CE 18.9 BW -3.4 WW 95.1 YW 158.5 MCE 11.0 M 27.9 MWW 75.4 API 195.5 TI 109.3



KBHR L100 - Reg# (4225776) - 3/4 SM - Homo Black - Homo Polled REDHILL 672X X004 231A x WS MISS SUGAR C4 CE 15.3 BW 0.4 WW 93.8 YW 151.6 MCE 9.5 M 17.3 MWW 64.1 API 178.2 TI 101.5



KBHR L157 - Reg# (4225833) - PB SM - Homo Polled KBHR ALL AMERICAN G104 x WS ELECTRA E88 CE 15.8 BW -1.0 WW 89.4 YW 135.5 MCE 10.3 M 25.8 MWW 70.4 API 168.7 TI 101.4



Dwight, Susan & Jake Keller — Luke & Katy Keller — Tessa & Thomas Osterbauer 701-471-5215 Dwight • 701-471-1142 Luke • 701-471-5065 Jake • 701-445-7350 Home 1573 55th St., Mandan, ND 58554 • kbhr@westriv.com • www.kbhrsimmental.com

EPDs as of 1/8/24

**DVAuction** 



KBHR L022 - Reg# (4225698) 3/4 SM - Homo Black - Homo Polled REDHILL 672X X004 231A x WS MISS SUGAR C4 CE 12.8 BW 0.0 WW 101.7 YW 168.5 MCE 7.9 M 17.3 MWW 68.0 API 174.2 TI 104.5



KBHR L046 - Reg# (4225722) PB SM - Homo Black - Homo Polled LBRS GENESIS G69 x BAR CK MS X38 106Z CE 16.9 BW -1.7 WW 78.1 YW 113.6 MCE 11.5 M 24.9 MWW 63.8 API 200.0 TI 102.7



KBHR L105 - Reg# (4225781) PB SM - Homo Black - Homo Polled KBHR HONOR H060 x BAR CK MS X38 106Z CE 16.9 BW -1.3 WW 76.7 YW 118.6 MCE 11.9 M 25.9 MWW 64.2 API 185.0 TI 99.2



KBHR L107 - Reg# (4225783) PB SM - Homo Polled WS JAM-PACKED 88J x KBHR J011 MS FREYA CE 13.6 BW -1.3 WW 86.1 YW 130.3 MCE 8.4 M 24.7 MWW 67.7 API 169.6 TI 97.7



KBHR L166 - Reg# (4225842) PB SM - Homo Polled KBHR ALL AMERICAN G104 x WS ELECTRA E88 CE 14.1 BW 0.8 WW 99.1 YW 148.1 MCE 9.3 M 25.8 MWW 75.2 API 155.6 TI 100.0



KBHR L175 - Reg# (4225851) PB SM - Homo Black - Homo Polled LBRS GENESIS G69 x BAR CK MS X38 106Z CE 12.4 BW 0.8 WW 89.1 YW 144.8 MCE 8.6 M 24.9 MWW 69.4 API 188.5 TI 105.6



KBHR L176 - Reg# (4225852) PB SM - Homo Polled MR SR RED OCTOBER G1761 x KBHR H074 MS ALL ABOARD CE 18.7 BW -1.9 WW 88.9 YW 139.3 MCE 10.1 M 19.9 MWW 64.3 API 176.9 TI 103.3



KBHR L187 - Reg# (4225863) PB SM - Homo Polled KBHR ALL AMERICAN G104 x WS ELECTRA E88 CE 12.7 BW 2.1 WW 103.4 YW 160.0 MCE 8.3 M 25.8 MWW 77.4 API 164.5 TI 106.0



KBHR L202 - Reg# (4225878) 1/2 SM - Homo Polled BIEBER CL STOCKMARKET E119 x KBHR F245 CE 16.9 BW -2.4 WW 86.7 YW 137.5 MCE 10.8 M 24.0 MWW 67.3 API 167.0 TI 103.2



KBHR L212 - Reg# (4225888) PB SM - Hetero Black - Homo Polled FIVE STAR JACKSON J10 x WS ELECTRA E88 CE 19.4 BW -5.2 WW 73.5 YW 109.6 MCE 11.7 M 28.3 MWW 64.9 API 190.1 TI 100.7



KBHR L214 - Reg# (4225890) PB SM - Homo Black - Homo Polled KBHR HARTLAND H100 x WS MISS SUGAR C4 CE 16.1 BW -2.6 WW 91.7 YW 139.2 MCE 9.6 M 28.7 MWW 74.5 API 173.8 TI 103.5



KBHR L279 - Reg# (4225955) PB SM - Homo Polled FIVE STAR JACKSON J10 x KBHR RED VELVET F055 CE 15.1 BW -0.4 WW 94.8 YW 143.3 MCE 10.4 M 29.4 MWW 76.7 API 169.1 TI 106.7

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## **ATTENTION, JUNIORS:**

## ASA IMPLEMENTS DNA RULE CHANGE FOR 2024 AJSA CLASSICS

On January 2, 2024, the ASA Board of Trustees passed a rule change pertaining to the 2024 AJSA National and Regional Classics and beyond. Beginning in 2024, animals with registrations pending DNA will not be allowed to enter the Classics. Every animal must have a valid registration number at the time of the AJSA Classics deadlines. This is a change from what was previously accepted, where animals could be entered with pseudo registration numbers (registration numbers in parentheses) if DNA work preventing registration was pending.



#### ND SIMMENTAL ASSOC. OFFERS \$500 SCHOLARSHIP

North Dakota Simmental Association Scholarship Application The North Dakota Simmental Association will award one \$500 scholarship to a 2024 high school graduate or currently enrolled full-time in college. Applicants must be enrolled in a two or four-year post high

school educational program in the Fall of 2024. Furthermore, applicants must be pursuing a

degree in an agricultural program. Preference will be given to applicants that have a livestock background that includes the use of Simmental genetics.

Applicants may apply for each of the scholarships.

There is a fillable online application form at www.northdakotasimmental. com Click on the NDJSA tab and scroll down to the ND Simmental Scholarship Application.

Return application to North Dakota Simmental Association, Attention Kim Myers, 12066 57th St SE, Kathryn, ND 58049 by March 15, 2024.

#### ND SIMMENTAL SCENE SCHOLARSHIP APPLICATION

The ND Simmental Association board will award one \$1,000 scholarship to a 2024 high school graduate or any individual that will be a full-time college student in the fall of 2024.

Applicants must be enrolled in a two or four – year post high school educational program in the Fall of 2024. Furthermore, applicants must be pursing a degree in an agricultural program. Preference will be given to applicants that have a livestock background that includes the use of Simmental genetics.

There is a fillable online application form at www.northdakotasimmental. com Click on the NDJSA tab and scroll down to the ND Simmental Scene Scholarship Application.

Return application to North Dakota Simmental Association, Attention Kim Myers, 12066 57th St SE, Kathryn, ND 58049 by March 15, 2024.

## **Dollars** For Simmental Scholars



## TSN SIMMENTALS Annual Bull Sale

#### EBRUARY 27 PLATTE, SD Platte PM Livestock Market



ASA 4270634 - 3/4 SM 1/4 AN - KBHR HONOR H060 SON



ASA 4270647 - PB SM - FP/L JURISDICTION 103J SON



ASA 4270581 - 5/8 SM 3/8 AN - TSN ARCHITECT J618 SON



ASA 4270624 - PB SM - CLRS GUARDIAN 317G SON



ASA 4270903 - PB SM - HOOK ` S EAGLE 6E SON





SIMMENTALS Tim and Sandy Naasz PLATTE, SD c. 605-207-0229 h. 605-337-3503

ΥW

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STAY

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ASA 4270723 - PB SM - LBRS GENESIS G69 SON

MARB

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RF

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L412

CE

13.2

alliedgeneticresources.com

Marty Ropp 406-581-7835 Corey Wilkins 256-590-2487 Jared Murnin 406-321-1542



**DVAuction** 

\$API

174.0

\$TI

100.6

## STAND STRONG SIMMENTAL

## LOCAL SIMMENTAL BREEDERS FEATURED IN NATIONAL SERIES

The Stand Strong Simmental series recently featured two area Simmental breeders. The Wulf family of Minnesota and the Eichacker family of SD were featured. The Youtube series began back in the fall of 2020 and has produced about 30 episodes featuring Simmental breeders throughout the United States. These short videos focus on cattlemen and women sharing, in their own words, the merits of raising Simmental and Simmental-influenced cattle in any environment to maintain a profitable herd. These are available to watch on the American Simmental Association Youtube channel. You can subscribe to their channel to stay updated on all the videos produced by the association.

Steve and Cathy Eichacker, their children and extended family work to raise great cattle in the eastern South Dakota landscape. The family first settled in the area in the early 1900s, and, after experimenting with different breeds, stayed with Simmental. Learn why in this Stand Strong Simmental segment.

The Wulf family and partners rely on Simmental genetics in their Bred for Balance program, amid the rolling prairie of Minnesota's Glacial Ridge. Visit www.simmental.org for more.

Use your smart phone's camera app to scan this QR code and watch the Stand Strong Series as well as other American Simmental Association videos on YouTube.





Doug Bichler

SIMMENTELLER SIMMENTAL SCENE

Neil Nicholson

## GENERATIONS OF POWERFUL, DEPENDABLE PERFORMANCE!

### ANNUAL PRIVATE TREATY BULL SALE - MARCH 4<sup>TH</sup>

CONTACT US TODAY TO LEARN ABOUT THE OFFERING OR REQUEST A CATALOG PREVIEW OF SALE BULLS ON OUR WEBSITE NOW

#### S/M LINEBACKER L572



ASA# 4211596 = Polled Son of Kingpin = Sells March 4th



	CE	ww	YW	ADG	MCE	MWW	cw	API	TI
EPDs	10.5	89.2	133.0	.27	4.0	84.7	40.9	129.0	80.3
%	10	1	1	2	35	2	1	1	1

PLEASE SEE OUR WEBSITE OR CALL/TEXT FOR MORE INFORMATION WWW.smfleckvieh.com



S/M FLECKVIEH CATTLE Jeff Sorenson | 605-359-8728 (c) Garretson, South Dakota sorenson@augie.edu



CE 2.2 BW 6.9 WW 103.4 YW 155.7 Milk 16.5 MCE 1.3 MWWT 68.2 API 101.77 TI 79.41



CE 10.8 BW 1.2 WW 76.1 YW 112.3 Milk 27.3 MCE 5.2 MWWT 65.4 API 126.10 TI 75.4



CE 9.4 BW 2.3 WW 77.5 YW 116.7 Milk 24.9 MCE 3.7 MWWT 63.7 API 116.09 TI 72.76





MONDAY MARCH 4<sup>th</sup> 1:00 PM CST, AT THE FARM, OUNGRE SK

> Statement Overload International Alpha Element 109J Italian Estate 007 Slider Black Market Northstate Right to Love Venture

> > ...and more

The Ashworths

PO Box 53 Ouncre, Saskatchewan, Canada SoC 1Zo Kelly 306 861-2013 Kyle 306 861-9352 email: ashworthfarmandranch@cmail.com facebook: @ashworthfarmandranch



Watch Live & Bid Online View Videos of Bulls www.cattlevids.ca On Offer: IOO+ YEARLING & SELECT 2 YR OLD RED & BLACK SIMMENTAL & PERCENTAGE BULLS



## NORTHWEST NORTH DAKOTA SELECT SIMMENTAL



1.P.M. • MOUNTRAIL CO. FAIR BUILDING, STANLEY, N.D. Complementary Lunch at 11 a.m.



**15 POWERFUL REGISTERED BULLS** 

65 REGISTERED & COMMERCIAL BRED & OPEN FEMALES





OPEN HEIFERS PURCHASED IN THIS SALE QUALIFY TO SHOW AT THE **NW SELECT JUNIOR FUTURITY**, WHICH HAS A SIZEABLE jacepo



Contact us for more info! BOB GRANT (701) 340-8082

GARY SYS (701) 509-1154

## FOR YOUR LISTENING PLEASURE ON BULL DELIVERY TRIPS...

By Tamra Heins, editor

There are literally thousands of podcasts to listen to on nearly every topic imaginable. Highlighted in the last two issues were podcasts that were specific to cattle and while researching these two, there were many, many more. I researched many different sites, including hosting platforms and there are a few cattle podcasts that seemed to keep ranking towards the top.

Feedspot is an online directory of podcasts that lists over 100,000 different podcasts in 1500 different niches. They rank podcasts with an algorithm that includes social media followers, traffic, timeliness and a host of other metrics. Their top beef podcast was Beltway Beef.

#### **BELTWAY BEEF**

Beltway Beef is a podcast produced by the National Cattlemen's Beef Association's policy division in Washington, D.C. If you like to keep up to date on ag policy this podcast is typically less than 15 minutes and they produce one episode per week. With over 123,000 followers on Facebook and another 50,000 on X and Instagram they prove to have a large audience.

Extension has used the podcast format to deliver information to cattle producers. Newsworthy items you would find in a typical extension newsletter are now being delivered in a podcast to producers in the form of a podcast.

Two very popular podcasts were created by Kansas State University and the University of Nebraska.

#### **CATTLE CHAT**

Cattle Chat is a producer-focused podcast that covers hot topics currently taking place in the beef cattle industry. The show features group discussions, guest speakers, and research-based information from veterinary experts. This podcast is produced by the Beef Cattle Institute at Kansas State on a weekly basis. They are usually less than a half hour long and they discuss timely issues in more depth.

#### BEEFWATCH

The BeefWatch Podcast is an audio companion to the UNL BeefWatch newsletter produced by the University of Nebraska-Lincoln extension team. The information is geared to helping beef cattle producers improve the sustainability and profitability of their operations. At the BeefWatch website, it even has a short YouTube video that goes through the process of subscribing to their podcast on an iPhone or an Android phone.

South Dakota and North Dakota State also have podcasts created to give subscribers access to information and discussion about a variety of topics.

#### **CATTLE HQ**

Cattle HQ was launched by the SDSU Extension cow/calf field specialists in the Fall of 2021. This podcast is produced two times per month and covers everything from direct marketing to how to retain employees.

Robin Salverson, SDSU Extension Specialist says podcasts are popular for people of all ages, and are particularly well-suited for people always on the move – like a farmer or rancher working long hours in a pickup, truck or tractor. Salverson, who is based in Lemmon, said the team also wanted to have another way to connect with producers and share cutting edge research.

#### **AGRICULTURE APPLIED**

At NDSU the podcast titled Agriculture Applied also works as a communication medium to help connect farmers and

SIMMENTAL SCENE

ranchers with industry experts. Extension agent, Hannah Nordby discusses a wide variety of topics like her latest episode on rainfall insurance to an episode that discusses how to incorporate sheep into your grazing plan.

#### WAR AGAINST WEEDS

One of the longest running and most popular podcasts at NDSU is called War Against Weeds and is hosted by the NDSU Weed Extension Specialist Team. This podcast has been going on for seven seasons and is published weekly.

#### **CATTLE CALL**

One podcast, I ran across is titled, Cattle Call. The Cattle Call is hosted by Curtis Ohlde and his episodes tell the story of America's Pioneers in the Beef Cattle Industry both past and current. He has focused on both commercial and seedstock producers in an effort to capture these ranches stories to share with others and document their history in our industry. There are only 24 episodes so far but each one offers a unique story.

If you are new to podcasts, here is a just a tiny, tiny sample to get you started. Some of these you may like and some you won't. Your interests will be picked up by the algorithm of the hosting sites and they will keep suggesting new ones to you. I have a feeling you will find a favorite or many favorites along the way.

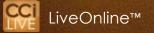
Podcasts are a great way to pass the time on bull delivery trips with limited radio service or in the tractor when you have heard the same radio playlist for the fourth time.

I hope this helps you find one or many that you enjoy.

## BULL SA

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March 13, 2024

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### MANAGING COW BODY CONDITION IS CRITICAL FOR PROFITABILITY

#### BODY CONDITION OF COWS DURING CALVING IMPACTS OPEN RATES IN THE UPCOMING BREEDING SEASON.

In the cow-calf production system, reproductive efficiency is the No. 1 driver of profitability. "That's how this business works," says James Rogers, North Dakota State University Extension forage crops production specialist. "We market the offspring from our herds. No offspring, no profit."

Rogers references a measure of reproductive performance used in the swine industry called "non-productive days," or days that a gilt or sow is neither gestating or lactating. Each non-productive day comes at a cost and serves as a benchmark measure of reproductive and economic performance in a swine herd.

"A sow has a huge reproductive advantage over a beef cow, as a sow will have two or slightly over two litters per year with multiple piglets," Rogers says. "A beef cow should have zero nonproductive days. Each day of the year, she should be lactating, gestating or preparing to re-breed. A beef cow gets one day a year to calve and only 80 days from calving to re-breed in order to stay within a 365-day calving interval. Cows with longer calving intervals cost more to maintain and produce less weaned calf than earlier calving cows."

Rogers adds that a 100% pregnancy and calving rate is not realistic, but ranchers should expect an open rate of around 8% in mature cows and 12% in heifers. Numbers higher than benchmark averages indicate that there may be an underlying cause. Reports across North Dakota indicate a wide range in open rates from the benchmark averages to as high as 30%.

According to Rogers, the single most important factor in keeping a cow at zero non-productive days is body condition, the amount of fat cover a cow is carrying through the various stages of the production cycle. Body condition has a direct impact on calving interval, conception rate and percentage of open cows. To access body condition, ranchers and researchers use a scoring scale of 1 (emaciated) to 9 (very obese).

Research has shown that cows that calve at a body condition score of 5 to 6 will return to estrus in 50 to 60 days. A cow calving at a body condition score of 4 will take 70 days. With only 80 days available from calving to rebreeding to stay on a 365-day calving cycle, this does not allow much time. For spring calving herds, Rogers recommends ranchers take body condition scores now while there is still time to economically add condition prior to calving if needed.

"Realize that it takes around 100 pounds of weight gain to change 1 unit on the body condition scale," says Karl Hoppe, NDSU Extension livestock systems specialist. "If a cow requires such a gain, consider whether you have quality feed supplies on hand to accomplish it. A forage test can help you know what you are working with. Forage tests cost about \$20 per sample. An open cow could cost you about \$1,200 in lost calf revenue plus cow maintenance costs for a year. The return on investment for a forage test is hard to beat."

It's slow progress to change the body condition score of a cow. When balancing a ration for a one pound per day gain, it will



That's one fat cat! Researcher explains bovine body condition scores using cat analogy.

take three months to increase one body condition score, Hoppe says. Extreme cold weather can decrease one body condition score quickly if the ration is not changed to include more energy. Prolonged winters like 2022-2023 can reduce body condition score without the owner recognizing the change.

Describing how a body condition score of 5 to 6 should look can be difficult because one person's 5 is another's 6. Online images of cows in the various body condition scores can be a guide, and NDSU Extension livestock specialists and county agents are available to help determine body condition score in cowherds. Consistency in scoring is important when evaluating the herd.

Rogers uses an analogy to help others to visualize the body condition scale based on the condition of a cat.

- If the cat is round, with no defined shape or waistline, and you can't feel the ribs, then this cat probably has a body condition score of 7 to 9 (on the fat side).
- If you can see the cat's waist and feel its ribs, but it has a covering of fat down the back with some cover over the ribcage, it is a 5 to 6 (considered ideal).
- If ribs and hip bones are clearly visible on your cat, and there is a lack of cover down the back and ribs, this cat is a 1-4 and needs to gain weight. The same is true for cows.

"When open cow numbers are higher than average, many ranchers assume something happened during the breeding season, and it probably did," Rogers says. "Cows may not have been cycling or cycled late. The cause may have occurred before the breeding season with less than adequate cow body condition in late gestation and calving. Access cowherd body condition now to minimize open cows in the fall."

In addition to body condition score, NDSU Extension specialists recommend ranchers consider other parts of the production system this winter. Some questions to consider are:

- Is the stocking rate for the cowherd adequate for the amount of range and pasture biomass produced?
- Do the genetics of the cowherd match ranch resources?
- Are production records in place to track calving interval?
- What is the marketing plan for open cows?
- Giving these matters attention now keeps the cowherd in optimal condition year-round, Rogers says.

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 BD:
 2/6/23
 BW
 VWW
 YW
 Milk
 -.7
 89
 140
 24
 Adj. 205
 WWW
 SAPI
 STI
 Adj. 365
 WT
 NU
 SAPI
 STI
 Adj. 365
 WT
 1,436
 Ibs.
 VWR Ratio: 106
 69
 161
 94
 94
 STI
 Adj. 365
 WT
 NU
 SAPI
 STI
 Adj. 365
 WT
 NU
 STI
 69
 161
 94
 STI
 Adj. 365
 WT
 NU
 STI
 Adj. 365
 STI
 Adj. 365
 MU
 MU
 STI
 Adj. 365
 MU
 MU
 STI
 Adj. 3



 BD:
 2/15/23
 BW
 WW
 YW
 Milk

 Red
 • Homo Polled
 1.4
 87
 133
 27

 Adj.
 205 WT:
 797 Ibs.
 • WWR:
 101
 MWWV
 SAPI
 \$TI

 Adj.
 365 WT:
 1,389 Ibs.
 • YW Ratio:
 103
 70
 147
 85

 Sire: GW Hilger One
 454H
 • Dam: DCR Ms U302 Red Deputy J160 ET
 TO
 147
 85



 BDCR Mr Lieutenant L137
 ASA# 4276258

 BD: 2/17/23
 BW
 WW
 YW
 Milk

 Red • Homo Polled
 3.5
 103
 156
 27

 Adj. 205 WT 919 lbs. • WWR: 116
 MWW
 SAPI
 STI

 Adj. 365 WT: 1,439 lbs. • YW Ratio: 108
 78
 140
 93

 Sire: KS Vanderbil G220 • Dam: DCR Miss Radical H115
 54
 56
 56



DCR Mr Landrover L1.	28	AS/	4# 4276	5264
BD: 2/16/23 Red • Homo Polled	BW 2.2	WW 99	148	Milk 26
Adj. 205 WT: 873 lbs. • WWR: 111 Adj. 365 WT: 1,482 lbs. • YW Ratio: 111	7:	5	\$API 131	\$TI 91
Sire: KS Vanderbilt G220 • Dam: DCR Mis			H120	2024



 BUCR Mr Lock-Down L307
 ASA# 4276221

 BD: 3/9/23
 BW
 WW
 YW
 Milk

 Hetero Black • Homo Polled
 4.8
 110
 174
 29

 Adj. 205 WT: 815 lbs. • WWR 103
 MWW
 \$API
 \$TI

 Adj. 365 WT: 1,458 lbs. • YW Ratio: 109
 84
 153
 102

 Sire: LBRS Genesis G69 • Dam: DCR Ms Everglad G130
 V
 V
 V



 BUCR Mr Landlord L174
 ASA# 4276250

 BD: 2/22/23
 BW
 WW
 YW
 Milk

 Homo Black • Homo Polled
 4.7
 107
 166
 30

 Adj. 205 WT: 905 lbs. • WWR: 115
 MWW
 SAPI
 STI

 Adj. 365 WT: 1,563 lbs. • WW Ratio: 117
 84
 151
 98

 Sire: BC1 Structure J111 • Dam: DCR Miss Denali H409
 50
 99



 BCR Mir Landmark ET L076
 AsA# 4276273

 BD: 2/11/23
 BW
 WW
 YW
 Milk

 Homo Black • Homo Polled
 3.5
 94
 147
 30

 Adj. 205 WT: 853 lbs. • WWR: ET
 MWW
 \$321
 \$T1

 Adj. 365 WT: 1,481 lbs. • YW Ratio: n/a
 T7
 130
 86

 Sire: DCR Mr Exclusive E28 • Dam: DCR Ms Top Grade C238
 S1
 S1
 S2



 BD: 2/12/23
 BW
 WW
 Y3
 Milk

 Homo Black • Hetero Polled
 4.4
 92
 152
 32

 Adj. 205 WT: 838 lbs. • WWR: ET
 MWW
 \$API
 \$TI
 78
 122
 81

 Sire: DCR Mr Exclusive E28 • Dam: DCR Ms Top Grade C238
 CR Mr Exclusive C28
 CR

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## 2.28.24 CO RANCH 1PM CST DAWSON ND



CDI 95L Homo Polled PB SM CDI Abundance 391C x CDI Ms Trustee 49J CE BW WW YW MCE MM MARB REA

2.6 87 135 2 33 0.32 1.46 ASA# 4279766 API 132 TI 89



CDI 137L Homo Polled Homo Blk PB SM CDI Jericho 291J x CDI MS Legendary 1F

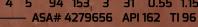
CE BW WW YW MCE MM MARB REA 3.1 95 146 4 32 0.57 0.79 ASA# 4279833 API 161 TI 98



CDI 32L Homo Polled PB SM CDI Abundance x CDI Ms Trustee 40J CE BW WW YW MCE MM MARB REA 8 6.2 103 168 3 33 0.36 1.46 ASA# 4279652 API 142 TI 97



CDI 34L Homo Polled Homo Blk PB SM CDI Jericho 291J x CDI Miss Taylormade 75C CE BW WW YW MCE MM MARB REA 4 5 94 153 3 31 0.55 1.15





CDI 86L Homo Polled PB SM ASA# 4279756

**Neil Nicholson Family** 701.391.6205 4720 34th Ave SE Dawson ND 58428



CDI 65L Homo Polled PB SM CDI Abundance 391C x CDI Ms Trustee 49J CE BW WW YW MCE MM MARB REA 9 2 78 121 5.3 33 0.50 1.18 ASA# 4279718 API 153 TI 90



CDI 130L Homo Polled Homo BLk PB SM ASA# 4279816

Wesley & Kelsey

701.391.2838

cdiamond@bektel.com

**G** C Diamond Simmentals



CDI 126L Homo Polled Homo Blk PB SM CDI Rush 261H x CDI Ms Impact 28H CE BW WW YW MCE MM MARB REA 6.2 112 182 -0.3 29 0.50 1.18 ASA# 4279810 API 138 TI 102



CDI 49L Homo Polled PB SM CDI Abundance 391C x CDI Ms Trustee 49J LCDR Affirmed 212H x CDI Ms Trustee 85H Rockin H Captivate J75 x CDI Ms Trustee 40J ASA# 4279687

Auction



### STRENGTHENING LOCAL PROCESSING ACT ADDRESSES LOCAL FOOD SUPPLY CHAIN ISSUES

A comprehensive bill designed to address livestock supply chain issues and support small and mid-size meat processors has been introduced as federal legislation. The Strengthening Local Processing Act provides small plants with the funds needed to grow and expand, and supports a scale-appropriate approach to small scale slaughter and processing.

Introduced by representatives from Maine and Nebraska, the bill contains the following sections:

- Establishment of a searchable database to help small and very small plants find models and receive guidance on HACCP (Hazard Analysis and Critical Control Points) plans necessary for certification.
- Expanding state inspection by increasing the share of program costs paid by USDA to states.
- Expanding the Cooperative Interstate Shipment (CIS) program by increasing USDA cost share and moving eligibility to be recognized as a small plant from 25 to 50 employees.
- Training, Education & Technical Assistance Grants will be available for small plants, universities and technical colleges to train a variety of workers from operators to butchers. Grants will also be available for other costs associated with expanding or establishing a small plant, and for coping with pandemic situations.

The bill has been endorsed by

organizations such as the American Association of Meat Processors, National Farmers Union, US Cattleman's Association and other species-specific groups.

So, if the bill passes, what are some benefits to South Dakota meat producers and consumers?

According to Cindy Tolle, owner of Sturgis Meats in Sturgis, SD, "I think it's a great idea. It should help get more processing going, and really help producers. It would take some strain off of my plant, which is way too busy. We turn away about 30 producers a day who can't wait for an appointment months into the future."

These quotes come from the National Sustainable Agriculture Coalition:

Kevin Barnhill, owner of the Blair Meat Market in Blair, Nebraska, offered: "The Strengthening Local Processing Act is a winning proposal. Business owners will appreciate the targeted assistance. Farmers will profit from increased market opportunities. Consumers will benefit most of all from access to fresh and local foods."

"It provides financial relief for required food safety activities, reducing the regulatory burden on small companies with limited resources," said Jim Wells, CEO of the North American Bison, LLC, in New Rockford, North Dakota. "This financial support for the colleges and universities would be used to develop curriculum and programs in meats and meat processing, resulting in a more competent and resilient workforce for bison processors."

From a Community Vitality viewpoint, the ability to have a small meat processor locally is a win for economic development. The South Dakota Local Food Network held two statewide listening sessions in May, with one of the top concerns mentioned being access to meat and poultry processing facilities.

Liliya Stone, Wall Economic Development Director, says, "The owner of our small meat processing plant earned the trust of our producers and people in the community. The plant has been a big help to ranchers in the area needing to process their beef, as well as promoting local beef through the school and a local restaurant. The business boosts the economy of Wall year-round, and has led the Economic Development Board to take steps toward designating an industrial park."

The National Sustainable Agriculture Coalition states that small processors are excited to see a focus on scale-appropriate regulations, and support for education of the next generation of small-scale, niche meat processors. Here in South Dakota, there has long been a need for more small processors, both for livestock and poultry. Locker plants not only help producers enter the supply chain, but also provide additional economic vitality for communities.



#### Annual Production Sale: FRIDAY FEB. 16, 2024 Kist Livestock, Mandan, ND • 1 p.m.

125 Bulls • 60 Bred Heifers Red • Black • Simmental • SimAngus<sup>TM</sup>



Reg #: 4129986 · 3/4 SM 1/4 AN Bred to: Hook's Full Figures CE BW WW YW MCE Milk MWW Marb. REA API TI 8.1 3.2 76.1 122.3 3.4 27.5 65.7 0.15 0.67 114.6 71.7

Reg #: 4291820 · 3/4 SM 1/4 AN · Adj. 205: 871 
 CE
 BW
 WW
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 Milk
 MWW
 Marb.
 REA
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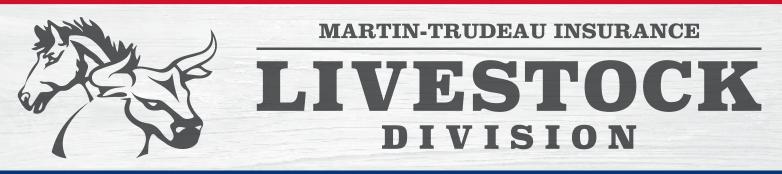
 12
 3
 99.1
 145.9
 5.3
 2.8
 77.5
 0.35
 1.32
 144.5
 91.7



13.6 -1 92.5 136.3 7.2 30.2 76.4 0.35 0.73 148.7 96.3

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#### [ ] **OPTION 4:** ARM + Comprehensive Infertility (COMP)-85% Indemnity Bulls Only

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2024 Sale Bulls



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IPU 204L · Walker 15J X South Seven Adonis

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Friday, March 1, 2024 • 1 p.m. Johnstone Auction Market, Moose Jaw, SK

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**PLUS 15 OPEN HEIFERS** 

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As of Jan 15<sup>th</sup>, a \$8,000 bull would cost you \$6,000 in U.S. Funds. Exchange rate will be announced sale day.

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> Sale Day Phones: Barry LaBatte at 306-815-7900 Kyron Manske at 306-267-7530 Auction Mart at 306-693-4715

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#### ND JUNIOR FIELD DAY AND MEMBERSHIP **PICNIC DATE SET**

The 2024 North Dakota Simmental Association Field Day will be held May 31 and June 1 at the Foster County Fairgrounds, Carrington, ND. The event will be held in conjunction with the ND Junior Angus Field Day.

The Junior Field Day offers a variety of activities including a cattle show, showmanship contests as well as sales talk and public speaking. Educational seminars will also be presented. The annual membership picnic will be held in the evening on May 31.

All information including entry deadlines, hotel information and the agenda will be posted when available on the ND Junior Simmental Association Facebook page or go to the website at www. ndsimmental.com and click on the NDJSA tab.

A sampling of the sale offering!

Joint Production Sale Saturday, February 17, 2024 Hub City Livestock, Aberdeen, SD - 1 p.m. CST Flittie Simmental // Schnabel Simmental // Lazy J Bar Ranch 90 Simmental Bulls - 40 Red Angus Bulls



LOT 139









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## **PROFIT** THROUGH **PERFORMANCE** MARCH 3, 2024 SPENCER, SOUTH DAKOTA Production Sale Dedicated to your family, your program and your profitability.



WINC REVOLUTION 300L | ASA: 4272754 W/C REVOLUTION 65G x REMINGTON LOCK N LOAD54U Homozygous Black Homozygous Polled The cow families that have built the program will be found throughout; this one comes with the backing of the best.



WINC RELEVANT 340L | ASA: 4266815 CKCC RELEVANT 0639H x CDI OUTLAW 292C Homozygous Black Homozygous Polled The sons of CKCC Relevant 0639H have quickly become crowd favorites, the set for 2024 are the best yet!



H/F MR REVOLUTION 6312L ET | ASA: 4287061 W/C REVOLUTION 65G x REMINGTON LOCK N LOAD54U Quickly add pounds and dollars to the bottom line of your program with these Revolution 65G sons.



WINC TESTAMENT 332L | ASA: 4266812 R&R TESTAMENT J155 x W/C REVOLUTION 65G Homozygous Polled

One of the most unique genomic packages to come out of Windy Creek, combining top 10% CE with top 10% or better WW, YW & ADG.



WINC RELEVANT 3137L | ASA: 4266846 CKCC RELEVANT 0639H x CDI OUTLAW 292C Homozygous Black Homozygous Polled As always there will be a strong supply of baldy faced, power bulls ready for your appraisal.



BLAG REVOLUTION 321L | ASA: 4310389 W/C REVOLUTION 65G x W/C EXECUTIVE ORDER 8543B Homozygous Polled An absolute powerhouse herd sire prospect that blends the best of both worlds.



Jeremy, Bethany, Cash & Emerson Lehrman Jeremy: 605-530-5909 | Cash: 605-270-4848 25064 432nd Ave. Spencer, SD 57374 windycreek@triotel.net can the code to find us on Facebook!

With Guest Breeders Blagg Family & Hofer Land & Cattle



WINC DABO 3132L | ASA: 4266844 W/C DABO 703J x ES SURELOCK ZW15 Homozygous Black Homozygous Polled The first set of Dabo sons provide an outcross genetically, but the same performance you have come to expect!



WINC RELEVANT 334L | ASA: 4272760 CKCC RELEVANT 0639H x HOOK`S BEACON 56B Homozygous Black Homozygous Polled Out of an up and coming donor, this stud oozes quality both on paper and in the flesh.



H/F MR MIC DROP 6199L | ASA: 4287062 MR SR MIC DROP G1534 x ANGUS Regardless of your production goals, we have sire options to help you get to where you want to go!



Tim Anderson: (605) 682-9343 Jered Shipman: (806) 983-7226 Graham Blagg: (530) 913-6418 InnovationAgMarketing.com

AUCTOR

## LARGE SELECTION. GUARANTEED. VALUABLE.



3159L ASA# 4314741 : PB SM 3C Flint 8483F B x 3C Danforth 6711D BZ



320L : ASA# 4268764 : 3/4 SM 1/4 AN : HB/HP LCDR Reserve 210J x MR NLC Avenue 3088A



336L : ASA# 4268778 : 3/4 SM 1/4 AN : HB/HP LCDR Reserve 210J x MR NLC Avenue 3088A



3147L : ASA# 4314753 : PB SM : HP 3C Flint 8483F B x 3C Beau NS 4332b BZ



3255L : ASA# 4314647 : PB SM : HB/HP Schooley Jacque 823J x Welshs Dew It Right067T



3203L : ASA# 4314698 : PB SM : HB/HP Schooley Jacque 823J x 3C Danforth 6711D BZ



308L : ASA# 4268752 : PB SM : HB/HP LCDR Favor x BCLR Cash Flow C820

## 53rd Annual Production Sale AT THE RANCH, WESSINGTON, SD FRIDAY, MARCH 15, 2024

Offering 150 Top Tier Simmental and SimAngus<sup>add</sup> Yearling bulls with added carcass and maternal values



Rick, NaLani, NaLea, Chase, & Swayzee Dunsmore 21830 372nd Ave., Wessington SD 57381 Home: 605-458-2425 • Rick cell: 605-354-7523 NaLani cell: 605-350-5216

## 3C CHRISTENSEN RANCH

Wessington, SD John & Carly Christensen Tyler, Cam, Law, Cecil & Kit Fagerhaug 37273 216th St • Wessington, SD 57381 Home: 605-458-2218 • John Cell: 605-350-1278 Tyler Cell: 605-280-1416 • Cam Cell: 605-350-2018

